



# NEWS RELEASE

NATIONAL REAL ESTATE DEVELOPMENT AND INVESTMENT SERVICES

## CONTACT

Ms. Sheri Tantari  
(847) 692-8870  
[stantari@mcshane.com](mailto:stantari@mcshane.com)

Ms. Amber Zurcher  
(847) 692-8717  
[azurcher@mcshane.com](mailto:azurcher@mcshane.com)

## FOR IMMEDIATE RELEASE

McShane Construction Company  
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### **McSHANE DEVELOPMENT BREAKS GROUND ON 362,500 S.F. BUILD-TO-SUIT FOR EDWARD DON & COMPANY**

*(New Corporate Headquarters and Logistics Center for National  
Foodservice Equipment Supplier to be Located in Woodridge, Illinois)*

(Rosemont, Illinois) – Daniel E. Fogarty Jr., Vice President of McShane Development Company, is pleased to announce that Edward Don & Company has broken ground on a 20-acre parcel at the Union Pointe business park for the construction of its new 362,500 square foot corporate headquarters and logistics center. The new build-to-suit will be located at the recently launched Union Pointe business park, situated at the intersection of I-355 and I-55 in Woodridge, Illinois that is being co-developed by McShane Development Company and Gallagher and Henry.

Edward Don & Company is the world's leading distributor of foodservice equipment and supplies offering unmatched product selection, nationwide distribution centers, and integration of new technology serving all types of foodservice businesses. The family-owned firm, celebrating its 90<sup>th</sup> year in business, will relocate its operations and nearly 400 employees from its current facility to their new headquarters in the Fall of 2012.

The contemporary facility will feature 55,000 square feet of office space, 32' clear height, 38 external docks, two drive-in doors and parking to accommodate 20 trailers and 380 vehicles. The two-story office and industrial building incorporates a modern ESFR sprinkler system and numerous sustainable features such as T-5 lighting throughout the warehouse.

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The State of Illinois, County of DuPage and Village of Woodridge reached agreements that enabled Edward Don & Company to more appropriately spread the costs of the relocation, new construction and increased capital expenditures across a 20-year lease commitment in Woodridge. “The financial incentives are just one component,” stated Mark Zabloudil, Vice President of Operations at Edward Don & Company. “The space, the growth and the modernization of our facility were driving factors in our decision to relocate. We have the opportunity to gain more dock space, build higher ceilings, a more modern operation, increase our energy efficiency and enjoy the additional benefits of building from the ground up.”

“Without the assistance and support of the Village of Woodridge and State of Illinois, securing this transaction would not have occurred,” states Fogarty. “Their collective determination to retain such an important business in Illinois facilitated our ability to provide a completion date that met the goals of Edward Don & Company in their transition to the new facility.”

Henry H. Cox, Executive Vice President, Global Corporate Services and Bruce D. McConnell, First Vice President of Corporate Services of CB Richard Ellis represented Edward Don & Company in the 20-year lease transaction. Brian P. Carroll, Senior Vice President and James A. Cummings, Associate Vice President of Grubb & Ellis represented owners, McShane Development Company and Gallagher and Henry. Associated Bank is providing the financing for the project.

The design/build team of McShane Construction Company and Ware Malcomb Architects has been selected to provide the design and construction services for this sizable build-to-suit project.

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**About Edward Don & Company**

Owned and operated by the Don family since 1921, Edward Don & Company is the world's leading distributor of foodservice equipment and supplies. Our knowledgeable sales representatives, unmatched product selection, nationwide distribution centers, and integration of new technology make us the chosen supplier to all types of foodservice businesses including independent restaurants, national chains, health care, hospitality, country clubs, schools and universities, government institutions, and foodservice management.

**About McShane Development Company**

McShane Development Company is the integrated real estate development and investment arm of The McShane Companies headquartered in Chicago, Illinois with regional offices located in Austin, Houston, Phoenix and Irvine. McShane Development Company is active on a local, regional and national basis in the development of master-planned industrial and office parks, medical office development, speculative industrial and office developments, build-to-suit properties for lease or purchase and real estate investment opportunities. For more information on McShane Development Company, visit the firm's recently updated web site at [www.mcshanerealestate.com](http://www.mcshanerealestate.com).

**About McShane Construction Company**

McShane Construction Company was established in 1984 and is headquartered in Rosemont, Illinois with western regional offices in Phoenix, Arizona and Irvine, California with a southeast regional office in Auburn, Alabama. The firm offers integrated design/build and build-to-suit construction services for the office, healthcare, hospitality, recreational, retail, multi-family, manufacturing and distribution markets. For more information, visit the firm's recently updated web site at [www.mcshane-construction.com](http://www.mcshane-construction.com).